

# Spark Revenue-Generating Supplier/Franchisor Relationships



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#### **Speakers**



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Supplier/Franchisor relationship thrive when they're dedicated to discovery and development









Listen,
don't wait to talk.





### Set expectations. (And leave room for growth).







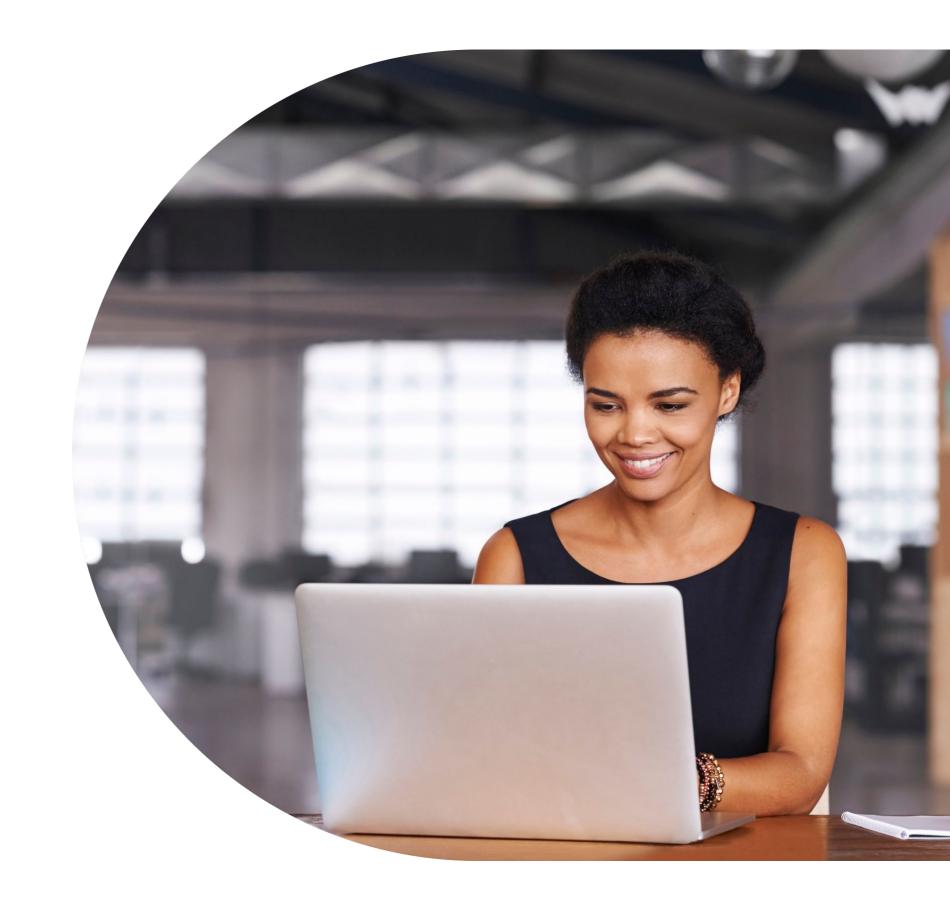


Mistakes are inevitable and healthy.





### Add value beyond your product/service.









Be proactive.





#### Take the long view.









**Any questions?** 





## Thank you for being part of this webinar!



