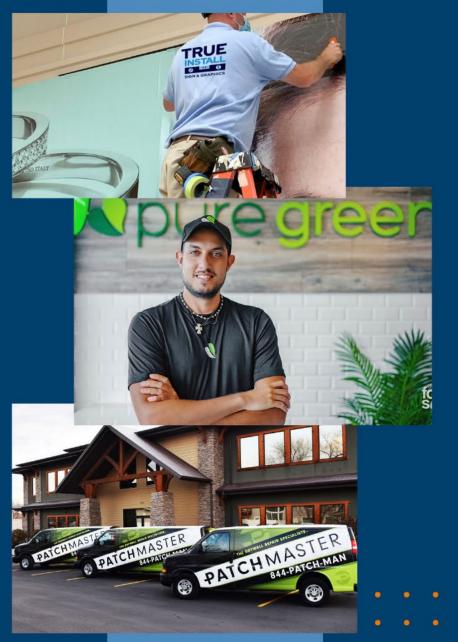




Connecting the Pots:

PARTINES

in the Granchise ecosystem



meet the







Ali Kraus
VP of Marketing
Benetrends



Todd Harris Franchisee Restoration 1



Marissa Frois CEO, TES



Daniel Prendergast COACH, Franchisee TES

Understanding the franchise

ECOSYSTEM



The interconnected roles of franchisors, funding partners (or any partner), and franchisees.



How TES, Benetrends, and franchisees work together to fuel business growth.



The importance of strong partnerships in the franchising world.







A CASE STUDY OF OUR VERY OWN Prendergast

The Journey to Franchisee/ TES COACH

How it began

Getting into franchising with The Entrepreneur Source

Funding with a trusted partner

ROBS Funding, how it clicked

The Role of TES + Benetrends

Partners in Success

How working together is EVERYTHING

Relationship Driven

Building our teams, our products, and our systems





Todd Harris' Path to Franchise Success

- Seeking Guidance
- Connecting with Dan Prendergast
- Finding the Perfect Franchise
- Partnering for Success
- Building the Right Team







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CONNECTMENTH US















